



# CAPABILITY STATEMENT

## Core Competencies and Differentiators

SSi, Inc. (Safety & Security Instruction) meets the needs of aviation companies seeking to motivate, inform, and challenge employees through effective program development. We apply our resources to help your staff to achieve greater safety and success by developing and enhancing required compliance programs.

SSi is a leading provider of aviation safety and security workshops and consulting services. As a respected leader in aviation computer based training (CBT) development and integration, SSi is qualified and available to conduct comprehensive professional review and evaluation of current regulatory plans, manuals and programs.

Since 1996, SSi staff have assisted in writing, re-writing and revising many airport security and safety programs. SSi is involved and shares best practices with many state, national and international aviation organizations. Such involvement allows our staff firsthand knowledge of Federal Agency security positions and airport responses from across the national transportation system.

- Consulting with clients to write programs, manuals and plans for Regulatory Agency approval
- Assisting employees to understand required security-related functions for transportation and homeland vigilance: Many of our programs are based on 49CFR §1500 & 14CFR §139 regulations.
- Creating safer workforces who understand essential procedures for communication about dangerous goods with programs focusing on 49CFR §172 and OSHA rules.
- Tailoring facilitated personnel workshops with appropriate technology use for engaging programs that increased skill and knowledge.

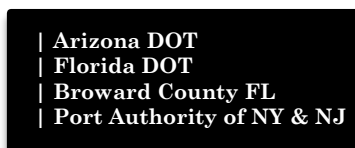
## Vendor Information

Tax ID Number	20-1410586
DUNS (D&B) Number	197172955
CAGE Code	6XQJ9
Main Mailing Address	7320 N. La Cholla Blvd. #154-192 Tucson, AZ 85741
Remittance / Production Address	3811 N 24 <sup>th</sup> Street Phoenix, AZ 85016
We Accept Credit and Purchase Cards	
Contact Phone	Lorena de Rodriguez - President 480.699.3743 x1
Email	Lorena@SSInstruction.com   Services@SSInstruction.com
Website	http://www.SSInstruction.com
Business Classification:	Women Owned Small Business (WOSB) (Arizona DBE)
NAICS codes:	488910, 488999, 518210, 541519, 541611, 541612, 611699, 677420, 611430, 611520, 611710, 923110

## We Are Your Aviation Resource

Our experienced consultants facilitate classroom workshops, multimedia presentations, and write programs to assist employers meet DHS, DOT, FAA, ICAO, TSA, or OSHA safety and security regulations. Deliver on-site workshops and virtual training programs that are innovative, diverse, and customized to include your organization's goals. We host cloud-based learning management services delivering training to dispersed audiences.

(over)



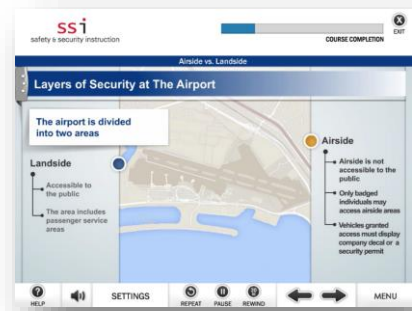
ARIZONA



Consulting Projects include:

- Vulnerability and Security procedures reviews
- Safety Management Systems operational programs and training
- Facility Safety Program revisions and updates for OSHA compliance
- Emergency Management Plans (AEP) 14CFR§139
- Airport Security Plan (ASP) 49CFR§1542
- Airport Certification Manual (AEP) 14CFR§139
- Aircraft Rescue and Firefighting (ARFF) training program deployment

COMMENTS	STATUS	NO.	COURSE NAME	TIMEFRAME	START DATE	END DATE	SCORE %
	New	072109	ETC Authorized Signer	20 Minutes			
	New	5571	MCO & MAGT	1 Hour			
	Passed	1444	Houston Friendly	10 Minutes	04/03/2012	04/03/2012	
ASSIGN RETAKE	Passed	072109	ETC Authorized Signer	20 Minutes	04/03/2012	04/03/2012	100
Recurrent Training Assigned 09/03/2012							
ASSIGN RETAKE	Passed	030211	System Requirements		04/03/2012	04/03/2012	100



Curriculum creation and deliverable include:

- Security ID Access / Airfield Drivers programs
- Facility Access Control procedures
- Public safety / Law enforcement officer (LEO) / First responder customer service
- Dangerous goods (HazMat) recognition and shipping procedures
- Charter Operator Cargo and Passenger Screening procedures
- Aviation Maintenance facility security programs
- Airport and Airline Security Coordinators (supervisors) - 49CFR§1542/1544

Presentation topics include:

- General Aviation Overview and Security Trends
- Tailored Department Issues & Procedures
- Workforce Management for Safe and Secure Operations

**Past Performance: A Record of Client Satisfaction**

SSi, Inc. has successfully developed long-term relationships with our clients because of our ability to quickly meet changing needs. Our programs have been delivered to the following clients with a member of the operations or security staff as our point of contact generally.

*Consulting/Workshop Projects: ASP Draft/Update/Maintenance/LEO Training/Credentialing and Airport Security Coordinator programs. (Not a complete listing)*

- Baltimore International Airport (BWI)
- Friedman Memorial Airport (FMA)
- Luis Muñoz Marin International Airport (SJU)
- Nashville International Airport (BNA)
- International Workshops in Canada, Dubai, Panama, South Korea, Switzerland, Trinidad & Tobago
- Paulding Northwest Atlanta Airport (PUJ)
- San Antonio International Airport (SAT)
- San Francisco International Airport (SFO)
- Seattle/Tacoma International Airport (SEA)

*SSi, Inc. has installed web-based training programs and recordkeeping learning management software (iLS™ Systems) at the following airports. (Not a complete client listing)*

- Bellingham International Airport
- Bill and Hillary Clinton National Airport
- Boise Airport
- Colorado Springs Airport
- Dallas / Fort Worth International Airport
- Dallas Love Field Airport
- Flagstaff-Pulliam Airport
- Friedman Memorial Airport
- Ft. Lauderdale-Hollywood International Airport
- Greater Orlando Airport Authority
- Jacksonville Airport Authority
- Kansas City Aviation Department
- Key West International Airport
- Las Vegas-McCarran International Airport
- Lee County Port Authority
- Los Angeles World Airports
- Lincoln Airport
- Moline/Quad Cities Airport
- Oakland International Airport
- Sacramento International Airport
- San Antonio International Airport
- San Diego International Airport
- San Francisco International Airport
- Sioux Falls Regional Airport
- Spokane Airport
- Springfield - Branson National Airport
- State of Florida DOT Airports Division
- Wichita Fall Regional Airport